IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

AMERICAN ITALIAN PASTA COMPANY)
) Opposition No. 91161373
Opposer,	
v. BARILLA G. E R. FRATELLI - SOCIETA PER AZIONI, Applicant.	TTAB 78136703

OPPOSER'S NOTICE OF FILING OF TESTIMONY DEPOSITIONS PURSUANT TO 37 C.F.R. § 2.125(c)

Opposer hereby gives notice to Applicant that the certified depositions transcript of Timothy Webster, taken on November 9, 2006 in Kansas City, Missouri, including the exhibits introduced and offered therein have been filed with the U.S. Patent and Trademark Office, before the Trademark Trial and Appeal Board. This transcript and Exhibits 100, 102, 103 and 104 are being filed under seal pursuant to the Protective Order entered in this case. A redacted copy of the Webster deposition, excluding the confidential portion, which is redacted, is also appended for the public record to Opposer's Motion to File Deposition Transcript and Exhibits Under Seal, submitted contemporaneously. All of the exhibits, excepting Exhibits 100, 102, 103 and 104, are available for the public record.

Date: 12/8/06

Respectfully submitted,

Thomas H. Van Hoozer, Reg. No. 32761

Cheryl L. Burbach

HOVEY WILLIAMS LLP

2405 Grand Blvd., Suite 400

Kansas City, MO 64108

Phone: 816/474-9050 Fax: 816/474-9057

'ax: 810/4/4-903/

Attorney for Opposer



U.S. Patent & TMOfc/TM Mail Rcpt Dt. #22

CERTIFICATE OF MAILING

The undersigned hereby certifies that **OPPOSER'S NOTICE OF FILING OF TESTIMONY DEPOSITIONS PURSUANT TO 37 C.F.R. § 2.125(c)** was filed via First Class
U.S. Mail addressed to:

Trademark Trial and Appeal Board P.O. Box 1451 Alexandria, VA 22313-1451

on this 8th day of December, 2006.

CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing was served by overnight mail, postage prepaid, this 8th day of December, 2006, on the following:

G. Franklin Rothwell Brian E. Banner ROTHWELL, FIGG, ERNST & MANBECK P.C. 1425 K Street, NW, Suite 800 Washington, DC 20005 Fax: (202) 783-6031

Chr. Bro

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

AMERICAN ITALIAN PASTA COMPANY)	
Opposer,)	Opposition No. 91-161,373
٧.)	
BARILLA G. E R. FRATELLI - SOCIETA PER AZIONI, Applicant.))	
Apphoant.)	

NOTICE TO TAKE DEPOSITION

PLEASE TAKE NOTICE that, pursuant to 37 C.F.R. 2.123, Opposer American Italian Pasta Company, by and through its attorneys, will take the deposition of Tim Webster in Opposer's case-in-chief, during its testimony period, before a Notary Public, or other officer authorized to administer oaths, commencing Thursday, November 9, 2006, at 9:00 a.m. at the offices of Hovey Williams LLP, 2405 Grand Boulevard, Suite 400, Kansas City, Missouri.

You are invited to attend and cross-examine.

AMERICAN ITALIAN PASTA COMPANY

By:

Thomas H. Van Hoozer, Reg. No. 32,761

Cheryl L. Burbach

Attorneys for Opposer Hovey, Williams LLP

2405 Grand Blvd., Suite 400 Kansas City, Missouri 64108

(816) 474-9050

American Italian Pasta Company

Barilla Alimentare S.P.A Opposition No. 91161373

Opposer's Exhibit 98

CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing Notice To Take Deposition was served by telefacsimile and first class mail, postage prepaid, this 24th day of October, 2006, on the following:

G. Franklin Rothwell Brian E. Banner ROTHWELL, FIGG, ERNST & MANBECK P.C. 1425 K Street, NW, Suite 800 Washington, DC 20005 Fax: (202) 783-6031

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Electronic System for Trademark Trials and Appeals

Receipt

Your submission has been received by the USPTO. The content of your submission is listed below. You may print a copy of this receipt for your records.

ESTTA Tracking number: ESTTA105883

Filing date:

10/24/2006

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	91161373
Party	Plaintiff American Italian Pasta Company
Correspondence Address	THOMAS H. VAN HOOZER HOVEY WILLIAMS LLP 2405 GRAND BLVD. SUITE 400 KANSAS, MO 64108 clb@hoveywilliams.com
Submission	Plaintiff's Notice of Taking Testimony
Filer's Name	Thomas H. Van Hoozer
Filer's e-mail	tvh@hoveywilliams.com, clb@hoveywilliams.com, krb@hoveywilliams.com
Signature	/Thomas H. Van Hoozer/
Date	10/24/2006
Attachments	NOTICE OF DEPOSITION for Tim Webster.pdf (2 pages)(32859 bytes)

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Issued by the UNITED STATES DISTRICT COURT

	DISTRICT OF	KANSAS
American Italian Pasta Company, Opposer V.	SUBPOENA IN	A CIVIL CASE
Barilla G. E R.		
Fratelli-Societa, Applicant	Case Number: ¹	
TO: Tim Webster 3700 W. 65 th Street Shawnee Mission, KS 66208		
☐ YOU ARE COMMANDED to appear in the testify in the above case.	United States District court at the plac	e, date, and time specified below
PLACE OF TESTIMONY		COURTROOM
		DATE AND TIME
☐ YOU ARE COMMANDED to appear at the p in the above case.	place, date, and time specified below to t	estify at the taking of a deposition
PLACE OF DEPOSITION		DATE AND TIME
vey Williams LLP, 2405 Grand Blvd., Suite 400, Kansas City,	MO 64131	November 3, 2006 at 9:00 a.m.
place, date, and time specified below (list do		
PLACE		DATE AND TIME
☐ YOU ARE COMMANDED to permit inspec	ction of the following premises at the d	ate and time specified below.
PREMISES		DATE AND TIME
Any organization not a party to this suit that is sub directors, or managing agents, or other persons who c matters on which the person will testify. Federal Rule	onsent to testify on its behalf, and may set f	designate one or more officers, orth, for each person designated, the
ISSUING OFFICER'S SIGNATURE AND TITLE (INDICATE IF	ATTORNEY FOR PLAINTIFF OR DEFENDANT)	DATE
		October 24, 2006
ISSUING OFFICER'S NAME, ADDRESS AND PHONE NUMB Thomas Van Hoozer, Hovey Withams LLP, 2395 Grand, Blvd., S		
	eral Rules of Civil Procedure, Parts C & D on next page)	American Italian Pasta Company
' If action is pending in district other than district of issuance, state	e district under case number.	Barilla Alimentare S.P.A Opposition No. 91161373 Opposer's Exhibit 99

AO88 (Rev. 1/94) Subpoena in a Civ	vil Case	
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	DATE	PLACE
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SERVED		
SERVED ON (PRINT NAME)		MANNER OF SERVICE
SERVED BY (PRINT NAME)		TITLE
	DECLAF	RATION OF SERVER
I declare under penalty contained in the Proof of S	y of perjury under the law ervice is true and correct.	s of the United States of America that the foregoing information
Executed on		
	DATE	SIGNATURE OF SERVER
		ADDRESS OF SERVER

Rule 45, Federal Rules of Civil Procedure, Parts C & D:

(c) PROTECTION OF PERSONS SUBJECT TO SUBPOENAS.

- (1) A party or an attorney responsible for the issuance and service of a subpoena shall take reasonable steps to avoid imposing undue burden or expense on a person subject to that subpoena. The court on behalf of which the subpoena issued shall enforce this duty and impose upon the party or attorney in breach this duty an appropriate sanction which may include, but is not limited to, lost earnings and reasonable attorney's fee.
- (2) (A) A person commanded to produce and permit inspection and copying of designated books, papers, documents or tangible things, or inspection of premises need not appear in person at the place of production or inspection unless commanded to appear for deposition, hearing or trial.
- (B) Subject to paragraph (d) (2) of this rule, a person commanded to produce and permit inspection and copying may, within 14 days after service of subpoena or before the time specified for compliance if such time is less than 14 days after service, serve upon the party or attorney designated in the subpoena written objection to inspection or copying of any or all of the designated materials or of the premises. If objection is made, the party serving the subpoena shall not be entitled to inspect and copy materials or inspect the premises except pursuant to an order of the court by which the subpoena was issued. If objection has been made, the party serving the subpoena may, upon notice to the person commanded to produce, move at any time for an order to compel the production. Such an order to comply production shall protect any person who is not a party or an officer of a party from significant expense resulting from the inspection and copying commanded.
- (3) (A) On timely motion, the court by which a subpoena was issued shall quash or modify the subpoena if it
 - (i) fails to allow reasonable time for compliance,
- (ii) requires a person who is not a party or an officer of a party to travel to a place more than 100 miles from the place where that person resides, is employed or regularly transacts business in person, except that, subject to the provisions of clause (c) (3) (B) (iii) of this rule, such a person may in order to attend

trial be commanded to travel from any such place within the state in which the trial is held, or

- (iii) requires disclosure of privileged or other protected matter and no exception or waiver applies, or
 - (iv) subjects a person to undue burden.

(B) If a subpoena

- (i) requires disclosure of a trade secret or other confidential research, development, or commercial information, or
- (ii) requires disclosure of an unretained expert's opinion or information not describing specific events or occurrences in dispute and resulting from the expert's study made not at the request of any party, or
- (iii) requires a person who is not a party or an officer of a party to incur substantial expense to travel more than 100 miles to attend trial, the court may, to protect a person subject to or affected by the subpoena, quash or modify the subpoena, or, if the party in who behalf the subpoena is issued shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship and assures that the person to whom the subpoena is addressed will be reasonably compensated, the court may order appearance or production only upon specified conditions.

(d) DUTIES IN RESPONDING TO SUBPOENA.

- (1) A person responding to a subpoena to produce documents shall produce them as they are kept in the usual course of business or shall organize and label them to correspond with the categories in the demand.
- (2) When information subject to a subpoena is withheld on a claim that it is privileged or subject to protection as trial preparation materials, the claim shall be made expressly and shall be supported by a description of the nature of the documents, communications, or things not produced that is sufficient to enable the demanding party to contest the claim.

American Italian Pasta Company v. Barilla Alimentare S.P.A Opposition No. 91161373 Opposer's Exhibit 101

Best Foods

a Division of CPC International Inc. P.O. Box 8000, International Plaza Englewood Cliffs, NJ 07632-9976



September 11, 1997

Mr. Timothy Webster President and CEO American Italian Pasta Company 1000 Italian Way Excelsior Springs, MO 64024

Dear Tim:

I wanted to provide you with Best Foods' observations about AIPC's cost competitiveness from the standpoint of our having done considerable work to review the cost structure in the pasta industry, and the relative cost competitiveness of the various manufacturers. We examined both using our own knowledge and with some assistance from independent external consultants.

Our work involved first, an exhaustive review of the market position Mueller's occupied, and second, a task force approach to implement the action plan developed from that market analysis.

We knew that our costs were the highest in the industry. Mueller's brand pasta currently is manufactured under conditions which reflect a building that was originally constructed in 1918; it was constructed to take advantage of gravity, hence it has multiple floors, with relatively low ceilings; the designers of the plant not being able to even fathom the changes that have taken place in pasta manufacturing. While examining the pasta market we also had several conversations with pasta manufacturers to learn what we could about making a better pasta. Our Jersey City plant, while old, did represent the production method of several companies in the industry (e.g., Ronzoni), really up to the time that AIPC changed the market by bringing "Italian" pasta technology into North America.

Our efforts lead us to a clear conclusion that AIPC is at the forefront of pasta manufacturing, and has put in place a truly and fully integrated system for the production of superior quality product, and importantly has remained true to the "hyperplant" philosophy, as meaning: having scale in size and leveraging that scale to maximum efficiency, thereby attaining lowest cost.

Our findings were the following:

- 1. AIPC clearly had the lowest single facility cost in Columbia, SC. The integrity of the production philosophy, holding to the hyperplant concept, results in a cost structure that is several cents per pound below the next best facility in the industry, based upon our review of the plant configurations in the industry. Hershey, for example, does not own and operate the flour mill next to their plant, thus they surrender that potential cost advantage, nor have they held true to the hyperplant concept of a limited number of SKUs. AIPC labor rates are not the lowest, but the pounds per employee is clearly the best in the industry making AIPC incredibly efficient. You are to be commended for an upbeat, high performance work force at Columbia, and I hasten to add that Best Foods learned quickly that system wide, AIPC has on staff some of the most highly regarded pasta manufacturing professionals in the industry.
- 2. The cost structure at the Excelsior facility, while higher by nature than the Columbia facility, also was one of the best full service plants, in terms of cost, that we saw, in part because the mill located on site, took full advantage of the integrated process. Naturally, the plant system that AIPC possesses, makes AIPC overall the lowest cost producer in the industry to our knowledge.

9/11/97

- 3. Data we received from other producers interested in quoting on our business made it quite clear that AIPC overall had the best cost structure of any of the independent pasta producers. This was the mission of our cost task force, to find the best producer, and a low cost. As we have indicated to you before, we believe we have found the best producer and the lowest cost.
- 4. Our evaluation of AIPC produced product, gave us a very clear sense that AIPC product was unsurpassed by any import or domestic (North American) manufactured pasta. Our direct external consumer research with Mueller's customers testing AIPC pasta gave us a high confidence level in the quality of AIPC pasta, and will allow us to change the Mueller's formulation to take advantage of 100% semolina product that we believe will reinforce our position as America's favorite pasta.

I felt that I should communicate these things to you in writing, to underscore the verbal comments I have frequently made to you, about how critical it is that we will have Mueller's manufactured by AIPC, and how independent our thinking was on this project. The team took a very detached approach, evaluating the industry and our business options with an open mind, and the interest of our shareholders, and the opportunity for growth in the pasta business as our primary drivers.

You should be proud of the job you have done, and we naturally are confident enough to expect new vigor for the Mueller's brand. We have heard many comments in testimony to AIPC's low cost status. You should take some pride in the fact that many of them were made to us, grudgingly, by your industry piers at the National Pasta Association Annual Meeting which happened to occur just after our production agreement was announced.

Very truly yours,

T. R. Berkel

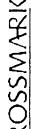
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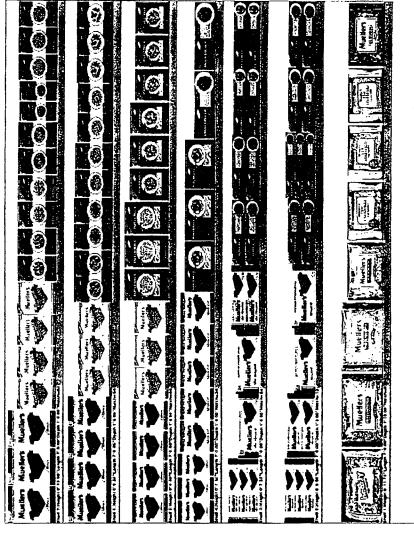
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Recommended Planogram



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CONFIDENTIAL COUNSEL ONLY

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American Italian Pasta Company

v.

Barilla Alimentare S.P.A Opposition No. 91161373

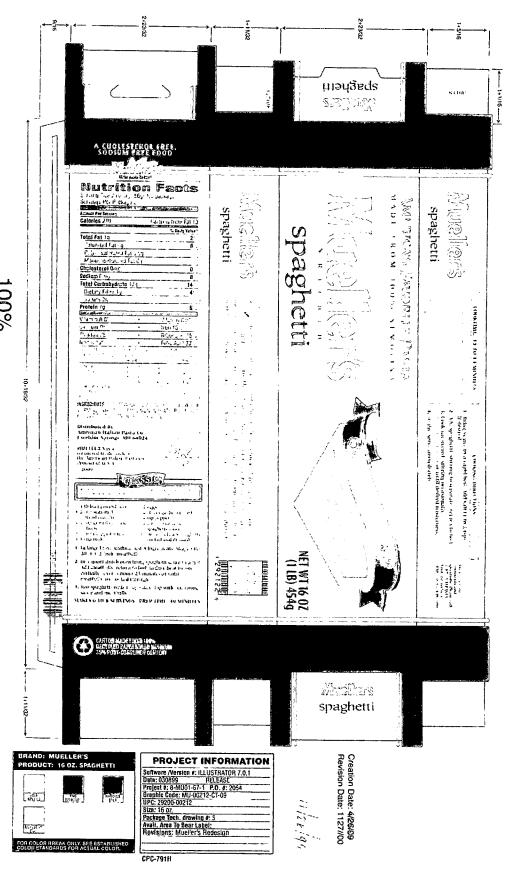
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American Italian Pasta Company
V.
Barilla Alimentare S.P.A
Opposition No. 91161373
Opposer's Exhibit 106

Ex. 107



WESTERN CONTAINER FILE # AIPC.4 . DIE # 5 • 2+23/32 X 1+11/32 X 10+19/32 0 1 LB LONG GOOD • PRINTED SIDE

American Italian Pasta Company
v.
Barilla Alimentare S.P.A

Opposition No. 91161373

Opposer's Exhibit 107



American Italian Pasta Company

Barilla Alimentare S.P.A Opposition No. 91161373

Opposer's Exhibit 108



Nutrition Facts

Serving Size 2 oz. (56g/1/8 Box) Servings Per Container 8

Amount Per Serving

Calories 210 Calories from Fat 10

Polyunsaturated Fat Og

% Dally Value* Total Fat 1g 2% Saturated Fat Og 0%

Monounsaturated Fat 0g Cholesterol Omg 0% 0% Sodium Omg Total Carbohydrate 41g 14% Dietary Fiber 2g 7%

Sugars 2g Protein 7a

Vitamin A 0% Vitamin C 0% Calcium 0% Iron 10% Riboflavin 15% Thiamine 30%

Niacin 20% Percent Dally Values are based on a 2,000 calone diet. Your daily values may be higher or lower depending on your calone needs:

Folate 25%

	Cniories:	2,000	2.500
Total Fat	Less than	65g	80g
Sat Fat Cholosterol	Less than Less than	20g 300mg	25g 300mg
Sodium	Less than	2,400mg	2,400mg
Total Carbony Dietary Fib		300g 25g	375g 30g
Calories per o	icam:		

Fat 9 • Carbohydrate 4 • Protein 4 INGREDIENTS: DURUM SEMOL'INA HIACIN, FERROUS SULFATE (IRON), THIAMINE MONONITRATE, RIBOFLAVIN FOLIC ACID.

Distributed By: American Italian Pasta Co. Excelsior Springs, MO 64024

MUELLER'S is a registered trademark of the American Italian Pasta Company ©2001

Madelere (CLIP & SAVE!

| Ib lean ground beef | 1/2 cup seasoned | bread crumbs bread crumbs
1/2 cup grated
Parmesan cheese
1/3 cup chopped onion
1/4 cup milk

2 eggs 2 cloves garlic, minced 1/2 tsp pepper
2 jars (30 oz each)
spaghetti sauce
16 oz MUELLER'S spaghetti,
cooked and drained

1. In large bowl combine first 8 ingredients. Shape into 20 (1 1/2-inch) meatballs.

In S-quart dutch oran bring spaghetti sauce to a boil.
 Add meatballs: return to boil. Reduce heat to low
 Partially cover; simmer 25 minutes or until meatballs
 are cooked through.

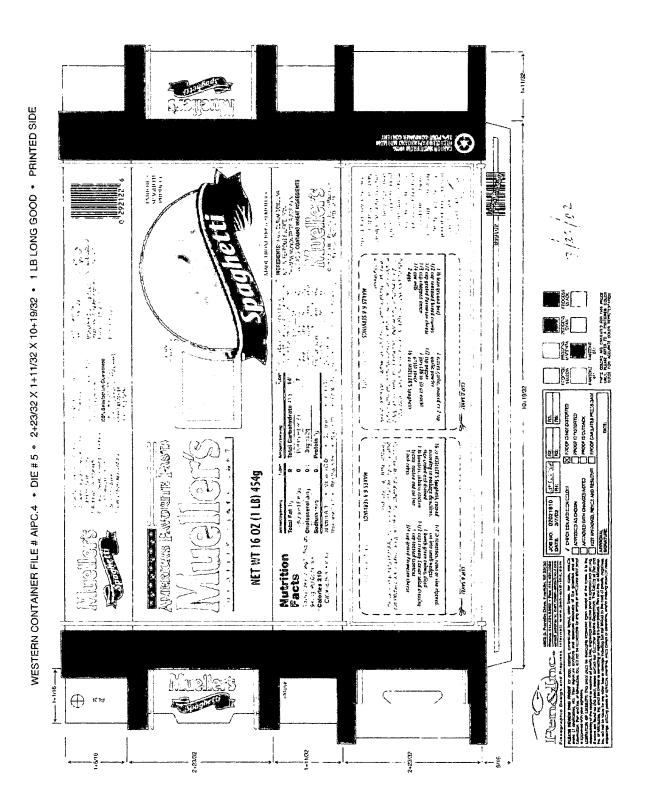
3. Toss spaghetti with 1 cup sauce; top with remaining sauce and meatballs.

MAKES 6 TO 8 SERVINGS FIRE TIME 40 MINUTES

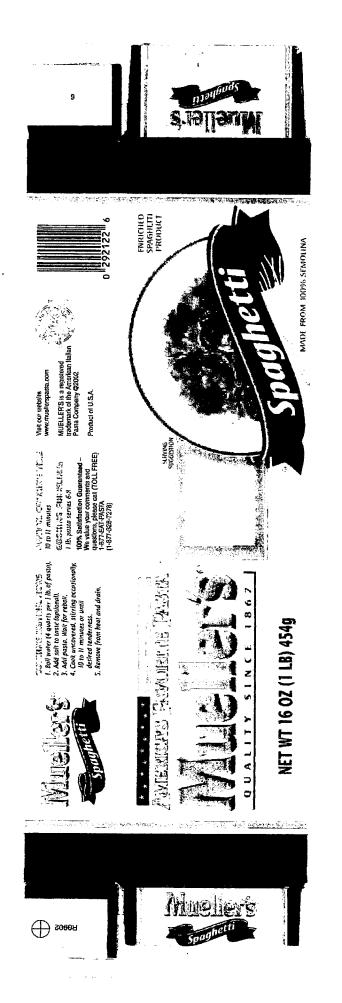
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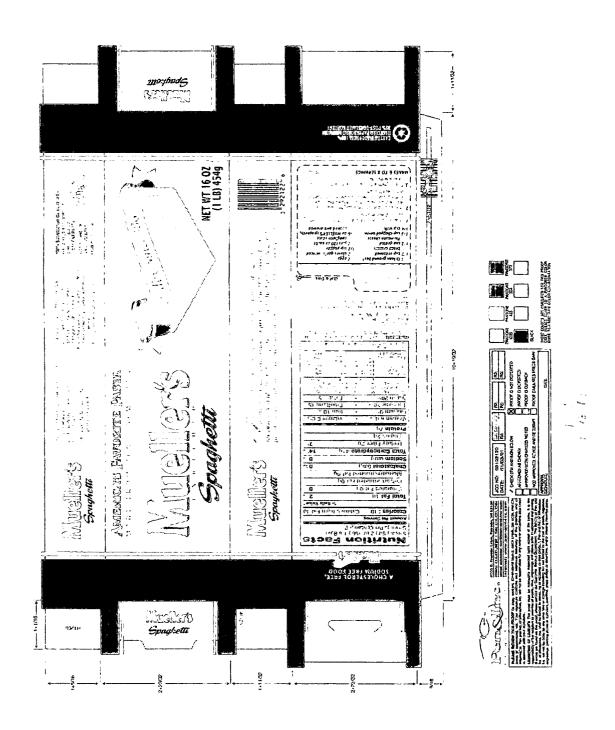


American Italian Pasta Company
v.
Barilla Alimentare S.P.A
Opposition No. 91161373
Opposer's Exhibit 109



American Italian Pasta Company
v.
Barilla Alimentare S.P.A
Opposition No. 91161373
Opposer's Exhibit 110

Ex. 111



American Italian Pasta Company
V.
Barilla Alimentare S.P.A
Opposition No. 91161373
Opposer's Exhibit 111

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American Italian Pasta Company

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Opposer's Exhibit 113

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Trend 08/04/2006 10:37:48 AM EST 1/1/2001-12/31/2002 Report Type: Report Completed: Reported Time Period;

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BRANDMEDIA/PROPERTYMAG CREATIVE MUELLERS PASTA	MAGAZINES BETTER HOMES & GARDENS DINNER IS YOUR SHOW DONT SERVE A RE-RUN COOKING LIGHT COOKING LIGHT	COUNTER IS YOUR SHOW, DONT SERVE A RE-RUN. PARENTS	DINNER IS YOUR SHOW, DONT SERVE A RE-RUN SOUTHERN LIVING	SOUTHER IS YOUR SHOW DONT SERVE A RE-RUN. MAGAZINES, TOTAL MUELLERS PASTA TOTAL MUELLERS PASTA TOTAL MAGAZINES TOTAL MAGAZINES TOTAL MAGAZINES TOTAL	PETTER HOMES & GARDENS RETURN HOMES & GARDENS YOU CAN CAICH UP IN MINUTES. SPAGIETH IS FINE, BUT SOONER OR LATER YOUT.	BETTER HOMES & GARDENS TOTAL COOKING LIGHT CARACTER STUDY FOR YEARS WITH OUR RECIDES		1 1 - 1	PARENTS TOTAL SOUTHERN LIVING LOOKING FOR THE PERFECT COOKBOOK? MAKING PASTA IS AM ARI SPACHET IIS FINE OUT FOR THE PERFECT COOKBOOK?	SOUTHERNILYING TOTAL MAGAZINES TOTAL MUELLERS PAST A LABELLA PASTA TOTAL GRAND TOTAL

American Italian Pasta Company V.
Barilla Alimentare S.P.A
Opposition No. 91161373
Opposer's Exhibit 114

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